**The name of the academic discipline:**

**“Psychology of Influence”**

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| **Specialty code and name** | 1-23 01 04 Psychology |
| **Year of study** | 4 |
| **Semester of study** | 7 |
| **Number of in-class academic hours:** | 64 |
| **Lectures****Seminar classes** **Practical classes****Laboratory classes** | 40 |
| 14 |
| 10 |
| - |
| **Form of the current assessment (*credit/ graded credit /exam*)** | exam |
| **Number of credit points** | 4 |
| **Competences** | To carry out prevention of conflicts, risky, deviant and suicidal behavior based on fundamental knowledge of its factors and manifestations. |
| **Summary of the academic discipline:**Psychology of influence is an academic discipline, the purpose of which is to develop students' competence in the field of psychology of influence as an interdisciplinary area of scientific knowledge and practical readiness to implement social and interpersonal influence in the sphere of professional activity. |